

Financial Institutions

OPIS helps banks, lenders and other investors verify the earnings and financial health of downstream energy companies.

Challenges

- Making stock recommendations on energy companies ahead of company earnings
- Reliance on price data that provides an incomplete picture of an energy company's fuel buying and selling
- Tracking the highly volatile oil market
- Evaluating loans for companies expanding into markets with tight margins

Goals

- Gain insight into public company results before earnings calls to manage expectations
- Confirm market size and financials before lending money for company expansion
- Find an independent source of information on company performance, buying terms and market margins

OPIS Solutions

Comprehensive oil market price data and analysis from refinery gate to consumer

Retail fuel margins in national and local markets, and for specific gas stations and brands, in flexible formats with extensive history

Customized retail data delivered to coincide with earnings calls

Retail Fuel Watch Newsletter: Weekly scorecard grading retail profit performance against key competitors and the industry average in more than 300 markets, with charts and maps

Clients Include

- Bank of America
- BMO Capital Markets
- Desjardins Securities
- Deutsche Bank
- Raymond James Financial
- TD Newcrest Capital